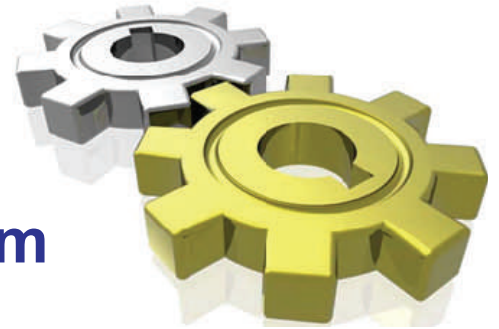


# Why Use SMSF Loans?

- **Sound Advice**
- **Dedicated Broker Team**



SMSF loans is a mortgage broker which specialises in the provision of mortgage finance to SMSF Trustees.

Through professionalism and strong relationships with lenders we have established an ability to influence ongoing product development and processes. We routinely achieve superior outcomes for Clients of our Referral Partners.

**We specialise in assisting professional services firms** – such as Accountants, Financial Planners and Legal Firms in finding the right lending solutions to empower their clients.

**You own the Client ~ we undertake the transaction.** Unlike many of the Big Banks and some of our competitors we are not confused about this. Your Client is your Client and you are our Client. We have the utmost respect for this and strong protocols to support it.

**We are not a lender ourselves.** Our role is to assist clients to find the best solution for their individual SMSF borrowing requirements across all available SMSF lending products.

**We have access to the widest range of lenders** who have brought SMSF products to market.

**Our SMSF Loans consultants are specialists** and only write SMSF lending Business. All consultants are salaried employees with appropriate supervision, support and professional development requirements in place.

**We liaise directly with the SMSF member and their Advisors.** We ensure that the right Funder and the right product are selected to suit the borrowers unique circumstances. We also ensure we work with the Advisor to ensure the right structures are used for the underlying Funder.

**We have detailed knowledge and understanding of the 'niches'** and nuances of each lender and loan. In the vast majority of cases we have developed very strong working relationships with all lenders and often influence product development and processing protocols.

**Our Service Model.** We operate on a fee for service arrangement where we rebate upfront Lender commissions to the value of our Fee. The result for the vast majority of Clients is a Free\* service following settlement of the Loan.



[www.smsfloan.com.au](http://www.smsfloan.com.au)

\* Lenders' application fees and charges apply, as do charges for legal or Trust work engaged through SMSF Loans.